Message

From: Bob Brockman [bob_brockman@reyrey.com]

Sent: 12/16/2018 8:47:06 PM

To: 'Moss, Craig' [Craig_Moss@reyrey.com]

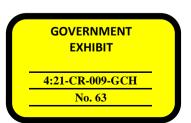
Craig,

Please make a \$1M charitable contribution to:

Baylor College of Medicine Attention Seth P. Lerner MD F.A.C.S. 7200 Cambridge Street 10th Floor, Suite B Houston, TX 77030

Send to me for signature and mailing.

Bob



Message

From: Bob Brockman [bob_brockman@reyrey.com]

Sent: 10/14/2018 7:25:52 AM

To: 'Moss, Craig' [Craig_Moss@reyrey.com]; 'Moss, Craig' [Craig_Moss@reyrey.com]

Craig,

As you are aware, Charlie Zeto is being called on to produce flight records for Hardwicke including the business or personal usage.

Charlie is in no way capable of knowing/understanding the business or personal purpose of every flight and that it is extremely important that it be accurately listed for each flight.

Charlie is undoubtedly not aware of the correct description for the business purpose of all flights.

I would like to see the list of descriptions (not the flights themselves) to make sure that they accurately describe the business or personal purpose.

Please confirm that Charlie has not submitted flight records yet.

Bob



Message

From: Bob Brockman [bob_brockman@reyrey.com]

Sent: 1/2/2020 10:35:05 AM

To: 'Moss, Craig' [Craig_Moss@reyrey.com]

Subject: FW: URGENT FW: 7594789 Fuccillo Automotive Group GERICKCH081919080812 - 01 Executive Summary

Craig,

This is an example of what I am seeing. I accepted this deal, ugly as it - but we may not get it after all. My only rationale for accepting it is that it is a lot of dealerships.

The dealer has this mindset.

- -price buyer
- -no usage of our profit making products and no interest in learning about them
- -uses only the minimum application set which makes it easier for him to switch and retrain

The new President of CDK is clearly under the gun to increase sales or be fired – as his predecessors have been.

CDK has always been the price leader - but have now gone completely insane. This deal was part of their EOY push.

This same situation occurs with smaller deals as well.

I just don't want you to think that we don't fight every one like this. Your repeated sermonizing on the subject makes it sound like we are not doing our job as best we can in difficult circumstances which makes it difficult for the sales forces to have the determination to not stop fighting.

IThe longer term impact on CDK profits will be dire. This will deprive them of the resources to keep up product-wise even more. t is the most extraordinary market conditions that I have ever seen. If Trump does not get re-elected, my greater concern is that of a serious recession.

Bob

From: Robert Schaefer [mailto:Robert Schaefer@reyrey.com]

Sent: Monday, December 30, 2019 3:08 PM

To: Brockman, Bob Cc: 'Keith Hill'

Subject: URGENT FW: 7594789 Fuccillo Automotive Group GERICKCH081919080812 - 01 Executive Summary

Bob,

The deal has gotten uglier. Please disregard previous request. Dealer has this deal on the table.

Sales is working a deal with Fuccillo Automotive Group (currently) 27 store group. Gillrie is involved in this deal and CDK is trying to buy another group.

Below are the items that Fuccillo feels they need to continue the relationship with Reynolds:

- 1. Waive the upfront costs
- 2. Reduce the monthly cost to \$135,000 includes NFS
- 3. Reduce the term to 60 months from 72
- 4. Lock the pricing for the full term
- 5. Waive all 3rd party integration fees
- 6. Add Axcessa in all locations at no charge



Sales has told the dealer NO to #4, #5 and #6

CDK Deal

- \$0 upfront (of course, there is a liquidated damages clause)
- Monthly \$134,850 / mo.
- 60 mos. with full price lock
- No integration fees for term (He uses Dealer Socket so this is very big)
- Ability to cancel 25% of monthly with no penalty
- All new scanners, printers & network
- Paper & toner included
- Includes Executive Eye (similar to Axcessa at CDK)

Current Deal

Locations: 27 Users: 681

Annual Increase: CPI

IST: 5/1/2020 ERA XT

Gillrie is involved with the extension

Monthly

List: \$393,307.57Net: \$148,077.74Discount: 62.35%

GM Service Suite Package (includes the Advanced Service Package)

Monthly

List:/Net: \$2,208.00Discount: 0%

Go Forward Deal

Locations: 27 Users: 681

Annual Increase: CPI Term: 60 month extension

ERA XT One Time

- List: \$2,452.494

- CGM Cost: \$703,186.95

Net: \$0

- Net Price as a Percentage of CGM Cost: 0.00%

Monthly

List: \$353,712.18Net: \$135,000.18Discount: 61.83%

GM Service Suite Package (includes the Advanced Service Package)

Monthly

List:/Net: \$2,208.00
Discount: 0%
ReverseRisk
One Time

List: \$46,255 Net: \$0

Discount: 100%
Monthly
List: \$37,700
Net: \$11,310
Discount: 70%

This is the third proposal from sales to the dealer. Previous proposal was XTD dealer is now looking to go ERA XT.

Sales has stated CDK is pushing to sign today.

Please provide direction

From: Keith Hill <keith_hill@reyrey.com>
Sent: Monday, December 30, 2019 1:39 PM

To: 'Schaefer, Robert G' <robert_schaefer@reyrey.com>

Subject: FW: 7594789 Fuccillo Automotive Group GERICKCH081919080812 - 01 Executive Summary

Bob,

This is the one we need to work off of. The one you sent to BB doesn't apply.

Keith Hill 281-380-9574

From: Chris Rulon [mailto:Christopher Rulon@ReyRey.com]

Sent: Friday, December 27, 2019 10:54 AM

To: Hill, Keith < Keith_Hill@ReyRey.com>; Schaefer, Robert G < robert_schaefer@reyrey.com> **Subject:** 7594789 Fuccillo Automotive Group GERICKCH081919080812 - 01 Executive Summary

Bob/Keith - I have spent time talking to Gillrie around this deal and here is Billy Fucillo's offer to Reynolds

Below DAR is very close to their offer – The \$135K./month does not have the \$2,208 GM Service Suite Package included in this number and is shown below in the Additional Items Section of the DAR

Also obviously Reverse Risk stands on its own. I know we can discount this so I would need to know what we can do on the one-times and monthlies for these stores. It is at LIST PRICE below in the DAR section

I have told them NO on items #4, #5 and #6 so far and Gillrie knows this.

Fucillo Offer to Reynolds:

Here are the items that Fuccillo feels they need to continue the relationship with Reynolds:

- 1. Waive the upfront costs below Net still has \$19K
- 2. Reduce the monthly cost to \$135,000 includes NFS

- 3. Reduce the term to 60 months from 72
- 4. Lock the pricing for the full term
- 5. Waive all 3rd party integration fees
- 6. Add Axcessa in all locations at no charge

Here is where CDK is and they just called them last night and said if this will not get it done name a number and they will see if they can take it. – CRAZY

Confidentially, here's where they are:

\$0 upfront (of course, there is a liquidated damages clause)

\$134,850 / mo.

60 mos. with full price lock

No integration fees for term (He uses Dealer Socket so this is very big)

Ability to cancel 25% of monthly with no penalty

All new scanners, printers & network

Paper & toner included

Includes Executive Eye (similar to Axcessa at CDK)

DAR Details

GERICKCH081919080812 - 01

Fuccill	Fuccillo Automotive Group				
AM	SHEEHAN, BRIAN				
RSD	SPROWL, AARON				

Extension	Deal Type
5/1/2020	Proposed New Prices Effective Date
	Utilization
	Third Party Consultant's Name

IST	
Original IST Length	76
IST Expiration Date	5/1/2020
Remaining Months	0
Proposed IST Length	60
Incremental Extension Term (in Months)	60

	Current	Proposed
Price Increase	СРІ	CPI
System	ERA XT	ERA XT
Locations (Stores and Branches)	27	31
Number of Stores - Not R&R		
Number of Users	681	681

Account Information

Store	Branch	License Compliant	Ship To	Account Name	NFS - Count of Names	NFS - List Price	NFS - Discount	NFS - Net	Net One Time	Net Monthly
01	01	01	7614759	FUCCILLO CHEVROLET BUICK, INC.	85710	\$1,457.07	0.00 %	\$1,457.07	\$669.00	\$7,122.30
02	01	01	7594790	FUCCILLO FORD INC	40826	\$694.04	0.00 %	\$694.04	\$334.00	\$4,438.14
03	01	01	7614763	FUCCILLO DODGE CHRYSLER JEEP, INC.	77621	\$1,319.56	0.00 %	\$1,319.56	\$334.00	\$4,489.0
04	01	01	7614767	FUCCILLO IMPORTS INC	51630	\$877.71	0.00 %	\$877.71	\$334.00	\$5,438.8′
05	01	01	7614769	FUCCILLO AUTO WORLD, INC.	27695	\$552.00	0.00 %	\$552.00	\$334.00	\$3,504.00
06	01	01	7770542	FUCCILLO AFFILIATES OF FLORIDA, INC.	75701	\$1,286.92	0.00 %	\$1,286.92	\$334.00	\$4,523.10
07	01	01	7795787	FUCCILLO AUTOMOTIVE GROUP INC	28004	\$552.00	0.00 %	\$552.00	\$284.00	\$3,452.80
08	01	01	7711095	FUCCILLO ENTERPRISES OF GREECE INC	28832	\$552.00	0.00 %	\$552.00	\$334.00	\$3,430.9:
09	01	01	7594792	FUCCILLO LINCOLN, INC.	69691	\$1,184.75	0.00 %	\$1,184.75	\$334.00	\$6,047.4.
10	01	01	7696728	FUCCILLO CHEVROLET OF NELLISTON, INC.	18768	\$552.00	0.00 %	\$552.00	\$334.00	\$5,306.3.
11	01	01	7705067	FUCCILLO HYUNDAI OF GREECE, INC.	36261	\$616.44	0.00 %	\$616.44	\$2,500.00	\$3,754.7.
12	01	01	7790575	FUCCILLO NISSAN, INC.	28345	\$552.00	0.00 %	\$552.00	\$284.00	\$3,701.0′
13	01	01	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$7,499.00	\$17,875.00
13	01	02	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$0.00	\$232.63

13	01	03	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$0.00	\$535.70
13	01	04	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$0.00	\$535.70
13	01	05	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$0.00	\$535.70
13	01	06	7594789	FUCCILLO AUTOMOTIVE GROUP INC					\$0.00	\$232.6.
14	01	01	7694084	FUCCILLO ENTERPRISES INC	11892	\$552.00	0.00 %	\$552.00	\$334.00	\$4,416.40
15	01	01	7700232	FUCCILLO HYUNDAI OF GRAND ISLAND INC	53595	\$911.12	0.00 %	\$911.12	\$334.00	\$4,038.34
16	01	01	7614760	FUCCILLO CHEVROLET INC	63165	\$1,073.81	0.00 %	\$1,073.81	\$334.00	\$5,454.0:
17	01	01	7667018	FUCCILLO HYUNDAI OF SYRACUSE, INC.	23469	\$552.00	0.00 %	\$552.00	\$334.00	\$3,870.10
18	01	01	7614766	FUCCILLO FORD OF SENECA FALLS INC	22299	\$552.00	0.00 %	\$552.00	\$334.00	\$3,962.60
19	01	01	7614761	FUCCILLO CHRYSLER OF NELLISTON, INC.	43915	\$746.56	0.00 %	\$746.56	\$334.00	\$4,035.42
20	01	01	7614765	FUCCILLO FORD OF E GREENBUSH INC	39378	\$669.43	0.00 %	\$669.43	\$334.00	\$4,160.19
21	01	01	7716303	FUCCILLO CHRYS JEEP DODGE OF AMSTERDAM INC	39417	\$670.09	0.00 %	\$670.09	\$284.00	\$4,163.40
22	01	01	7723268	FUCCILLO AFFILIATES, INC.	16169	\$552.00	0.00 %	\$552.00	\$334.00	\$3,410.5

23	01	01	7631363 FUCCILLO FORD OF NELLISTON, INC.	34589	\$588.01	0.00 %	\$588.01	\$334.00	\$4,173.62
24	01	01	7795034 FUCCILLO VOLKSWAGEN OF SCHENECTADY	42067	\$715.14	0.00 %	\$715.14	\$284.00	\$4,742.0:
25	01	01	7719282 FUCCILLO VENTURES, INC.	70595	\$1,200.12	0.00 %	\$1,200.12	\$334.00	\$4,329.0
26	01	01	7729356 FUCCILLO ENTERPRISES OF FLORIDA, INC.	24424	\$552.00	0.00 %	\$552.00	\$669.00	\$3,385.71
28	01	01	7731702 FUCILLO ASSOCIATES OF FLORIDA, INC.	52100	\$885.70	0.00 %	\$885.70	\$334.00	\$3,965.00
29	01	01	7739042 BFJ ENTERPRISES OF FLORIDA, INC.	42279	\$718.74	0.00 %	\$718.74	\$284.00	\$3,945.10
30	01	01	7749315 BFJ ENTERPRISES OF ORANGE PARK, INC.					\$0.00	\$0.00

Items on Exhibit(s)

	One Time	Monthly
Total List Price on the Exhibit(s)	\$2,452,494.00	\$353,712.18
Less: List Price of Non- Discountable Items	\$19,103.00	\$27,095.00
List Price of Discountable Items	\$2,433,391.00	\$326,617.18
Less: Discount Applied to Discountable Items	\$2,433,391.00	\$218,712.00
Discount Applied to Discountable Items - Percent	100.00 %	66.96 %
Total Net Price on Exhibit(s) including NFS	\$19,103.00	\$135,000.18
Total Net Price on Exhibit(s) including NFS - Percent	99.22 %	61.83 %
CGM Cost	\$703,186.95	\$179,836.00
Net Price as a Percentage of CGM Cost	2.72 %	

Recurring Analysis

	T . (3/E /11	D' M (LI	N. (N (I I	D: 0/
	List Monthly	Disc Monthly	Net Monthly	Disc %
Cancellations - C	\$75,432.96	\$59,861.24	\$15,571.72	79.36 %
Extension Items being replaced - X	\$196,364.61	\$100,306.35	\$96,058.26	51.08 %
Extension Items not being replaced - R	\$121,510.00	\$85,062.24	\$36,447.76	70.00 %
Excluded Items - E	\$0.00	\$0.00	\$0.00	0.00 %
Current Monthly Invoice (C + X + R + E)	\$393,307.57	\$245,229.83	\$148,077.74	62.35 %
Adjusted Current Net (C + X + R)	\$393,307.57	\$245,229.83	\$148,077.74	62.35 %
New Additions Monthly (in total for Items on Exhibit(s)) including NFS - N	\$232,202.18	\$149,550.83	\$82,651.35	64.41 %
Extension items at New Contract Pricing – R2	\$121,510.00	\$69,161.17	\$52,348.83	56.92 %
New Proposed Monthly Deal (N + R2)	\$353,712.18	\$218,712.00	\$135,000.18	61.83 %
Discount App	roval Level inco	rporating Sum o	f Cancellations	65.68 %
Go Forward Monthly w/ Excluded Items (N + R2 + E)	\$353,712.18	\$218,712.00	\$135,000.18	61.83 %

Total Variance from Current Monthly	v Term Value	Early Cancellation Value	Contract vs. Cancellations
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(\$13,077.56)	\$9,720,012.96	\$0.00	0

List Monthly Explanation

	List Monthly	Disc Monthly	Net Monthly	Disc %	Description
Add-Ons	\$232,202.18	\$149,550.83	\$82,651.35	64.41 %	
Cancellations	\$271,797.57	\$160,167.59	\$111,629.98	58.93 %	
Exclusions	\$0.00	\$0.00	\$0.00	0.00 %	
Relist - Keep Term	\$0.00	\$0.00	\$0.00	0.00 %	

Additional Items Being Sold Not Included in Above Figures

Item	One Time List	One Time Net	Disc %	Monthly List	Monthly Net	Disc %	Description
ReverseRisk	\$46,255.00	\$0.00	100.00 %	\$37,700.00	\$0.00	100.00 %	29 stores

Stand Alone DAR Items Being Sold Not Included in Above Figures

Stand Alone DAR	DAR Action	One Time List	One Time Net	Disc %	Monthly List	Monthly Net	Disc %	Approval Level	CGM Cost	Current Monthly List	Current Monthly Net	Disc %
GM Service Suite Package	Relist				\$2,208.00	\$2,208.00	0.00 %			\$2,208.00	\$2,208.00	0.00 %

Approval Levels

Level	One Time	Monthly	Discount %
RSD	\$527,390.21	\$255,649.92	35.00 %
AVP	\$457,071.52	\$216,319.16	45.00 %
SVP	\$351,593.48	\$196,653.79	50.00 %
EVP	\$210,956.09	\$176,988.41	55.00 %

^{*} Monthly discount approval level is evaluated based on Discount Approval Level Incorporating Sum of Cancellations in the Recurring Analysis.

EVP approval required for this deal:

* EVP approval required for Future Start Date of Pricing when new/proposed Net Monthly for existing items is increasing or new/proposed Monthly Discount % for existing items is decreasing.

One Time CGM Cost Breakdown

	Cost	List
Software License	\$121,569.45	\$1,302,171.00

Equipment	\$292,997.00	\$609,371.00
Install / Training / Consulting	\$288,620.50	\$540,952.00
Misc Services	\$0.00	\$0.00

Cancellations

Part Description	Qty	Current Monthly List	Current Monthly Net	Discount %	App User CIF#	Ship To CIF#
10MEG UTP TO FIBER RECEIVER	1	\$101.00	\$20.71	79.50 %		7716303
10MEG UTP TO FIBER RECEIVER	1	\$101.00	\$20.71	79.50 %		7716303
ACCOUNTING	1	\$0.00	\$0.00	0.00 %	7749315	7594789
ACCOUNTING PREFIX BILLABLE	1	\$0.00	\$0.00	0.00 %	7749315	7594789
ACCOUNTS PAYABLE	1	\$0.00	\$0.00	0.00 %	7749315	7594789
CASH RECEIPTS	1	\$0.00	\$0.00	0.00 %	7749315	7594789
CONTACT MANAGEMENT STORE	1	\$1,120.00	\$145.92	86.97 %	7614759	7614759
CONTACT MANAGEMENT STORE	1	\$1,120.00	\$145.92	86.97 %	7594790	7594790
CONTACT MANAGEMENT STORE	1	\$1,120.00	\$145.92	86.97 %	7614763	7614763
CONTACT MANAGEMENT USER	35	\$1,645.00	\$202.30	87.70 %	7614759	7614759
CONTACT MANAGEMENT USER	1	\$47.00	\$5.78	87.70 %	7614763	7614763
CONTACT MANAGEMENT USER	17	\$799.00	\$98.26	87.70 %	7614763	7594790
CONTACT MANAGEMENT USER	24	\$1,128.00	\$138.72	87.70 %	7614763	7614763
CONTACT MANAGEMENT USER	25	\$1,175.00	\$144.50	87.70 %	7594790	7594790
CONTACT MANAGEMENT USER	16	\$752.00	\$92.48	87.70 %	7614759	7614759

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CONTACT MANAGEMENT USER	17	\$799.00	\$98.26	87.70 %	7594790	7614763
DCS NISSAN DATA TRANSFER (OEM)	1	NDP	NDP	NDP	7749315	7594789
DCS NISSAN DBS INTEGRATION PKG (OEM)	1	NDP	NDP	NDP	7749315	7594789
EDM BUSINESS OFFICE APPLICATION	1	\$608.00	\$486.40	20.00 %	7594789	7594789
EDM FIXED OPERATIONS APPLICATION	1	\$608.00	\$486.40	20.00 %	7594789	7594789
EDM SVR UPGRD LICENSE	1	\$901.00	\$720.80	20.00 %	7594789	7594789
EDM SVR X346 EM64T 3.0GHZ	1	\$1,287.00	\$1,029.60	20.00 %		7594789
EDM USER	5	\$1,610.00	\$1,288.00	20.00 %	7594789	7594789
ENHANCED VEHICLE CONTENT MGR (EVCM)	1	\$0.00	\$0.00	0.00 %	7594790	7594790
ENHANCED VEHICLE CONTENT MGR (EVCM)	1	\$0.00	\$0.00	0.00 %	7614763	7614763
ENHANCED VEHICLE CONTENT MGR (EVCM)	1	\$0.00	\$0.00	0.00 %	7614759	7614759
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614769	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7729356	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7723268	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614761	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614763	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7667018	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7719282	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7731702	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614766	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614767	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614765	7594789

ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7696728	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7700232	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614760	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7795034	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7739042	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7694084	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7631363	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7594792	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7749315	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7716303	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7614759	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7795787	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7711095	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7790575	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7770542	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7594790	7594789
ERA CORE	1	\$2,524.00	\$0.00	100.00 %	7705067	7594789
ERA CORE ACCOUNTING	1	\$986.00	\$0.00	100.00 %	7594789	7594789
ERA RELEASE DOCUMENTATION	1	\$0.00	\$0.00	0.00 %	7749315	7594789
ERA SVR X3650 2.3GHZ CONFIG 2	1	\$3,268.00	\$303.58	90.71 %		7594789
ERA-IGNITE DASHBOARD	1	\$0.00	\$0.00	0.00 %	7749315	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7731702	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7719282	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7795787	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7716303	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7700232	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7614760	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7739042	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7770542	7594789

ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7614761	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7614765	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7696728	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7790575	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7729356	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7631363	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7795034	7594789
ERA-IGNITE F&I MENUS	1	\$316.00	\$0.00	100.00 %	7694084	7594789
ERA-IGNITE SITE LICENSE	1	\$0.00	\$0.00	0.00 %	7749315	7594789
F&I	1	\$0.00	\$0.00	0.00 %	7749315	7594789
F&I DEALER SPECIFIC	1	\$0.00	\$0.00	0.00 %	7749315	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$136.31	\$136.31	0.00 %	7614765	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	24	\$3,684.96	\$3,684.96	0.00 %	7749315	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7614766	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7711095	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	10	\$1,535.40	\$1,535.40	0.00 %	7739042	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	12	\$1,635.72	\$1,635.72	0.00 %	7739042	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	9	\$1,381.86	\$1,381.86	0.00 %	7667018	7594789
FUCCILLO ERA- IGNITE ACCESS	2	\$272.62	\$272.62	0.00 %	7711095	7594789

FEE						
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7614760	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	6	\$921.24	\$921.24	0.00 %	7594792	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	8	\$1,090.48	\$1,090.48	0.00 %	7795787	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	6	\$921.24	\$921.24	0.00 %	7719282	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	2	\$307.08	\$307.08	0.00 %	7614769	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7795787	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	3	\$460.62	\$460.62	0.00 %	7716303	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$136.31	\$136.31	0.00 %	7705067	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	3	\$460.62	\$460.62	0.00 %	7790575	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$136.31	\$136.31	0.00 %	7790575	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7770542	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7614763	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	7	\$1,074.78	\$1,074.78	0.00 %	7770542	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	16	\$2,456.64	\$2,456.64	0.00 %	7614759	7594789

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FUCCILLO ERA- IGNITE ACCESS FEE	9	\$1,226.79	\$1,226.79	0.00 %	7614759	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7729356	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7729356	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7594790	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	2	\$272.62	\$272.62	0.00 %	7694084	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7694084	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7705067	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	15	\$2,044.65	\$2,044.65	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	3	\$460.62	\$460.62	0.00 %	7729356	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	6	\$921.24	\$921.24	0.00 %	7723268	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	2	\$307.08	\$307.08	0.00 %	7795034	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$136.31	\$136.31	0.00 %	7700232	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$681.55	\$681.55	0.00 %	7795034	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	5	\$767.70	\$767.70	0.00 %	7696728	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	6	\$817.86	\$817.86	0.00 %	7696728	7594789
FUCCILLO ERA-	5	\$767.70	\$767.70	0.00 %	7731702	7594789

IGNITE ACCESS FEE						
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7614767	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	8	\$1,228.32	\$1,228.32	0.00 %	7631363	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7614765	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	6	\$921.24	\$921.24	0.00 %	7700232	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	11	\$1,688.94	\$1,688.94	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	20	\$3,070.80	\$3,070.80	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	2	\$272.62	\$272.62	0.00 %	7614761	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	24	\$3,684.96	\$3,684.96	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	4	\$614.16	\$614.16	0.00 %	7614761	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	2	\$307.08	\$307.08	0.00 %	7729356	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7594789	7594789
FUCCILLO ERA- IGNITE ACCESS FEE	1	\$153.54	\$153.54	0.00 %	7594789	7594789
FUCCILLO SOFTWARE ACCESS FEE	314	\$37,554.40	\$37,554.40	0.00 %	7594789	7594789
FUCCILLO SOFTWARE ACCESS FEE	17	\$2,033.20	\$2,033.20	0.00 %	7594789	7594789
FUCCILLO SOFTWARE	30	\$3,588.00	\$3,588.00	0.00 %	7594789	7594789

ACCESS FEE						
FUCCILLO SOFTWARE ACCESS FEE	20	\$2,392.00	\$2,392.00	0.00 %	7594789	7594789
FUCCILLO SOFTWARE ACCESS FEE	20	\$2,392.00	\$2,392.00	0.00 %	7594789	7594789
FUCCILLO SOFTWARE ACCESS FEE	20	\$2,392.00	\$2,392.00	0.00 %	7594789	7594789
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7731702	7731702
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7729356	7729356
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7790575	7790575
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7795787	7795787
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7795034	7795034
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7719282	7719282
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7739042	7739042
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7631363	7614761
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7770542	7770542
IFP FORMS PROGRAMMING CHARGE	1	\$144.00	\$0.00	100.00 %	7696728	7614761
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7719282	7719282
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7795034	7795034
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7631363	7614761
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7790575	7790575

IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7770542	7770542
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7729356	7729356
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7614761	7614761
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7731702	7731702
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7795787	7795787
IFP SOFTWARE	1	\$577.00	\$0.00	100.00 %	7739042	7739042
LEAD INTEGRATION CHRYSLER	1	\$47.00	\$5.90	87.45 %	7614763	7614763
LEAD INTEGRATION CHRYSLER	1	\$47.00	\$32.64	30.55 %	7614763	7614763
MONARCH 9416XL THERMAL PRINTER W/USB	1	\$37.00	\$28.62	22.65 %		7770542
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7694084	7694084
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7614765	7614765
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7614761	7614761
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7711095	7711095
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7614767	7614767
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7614769	7614769
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7716303	7716303
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7614766	7614766
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7667018	7667018
NFP SOFTWARE REGISTRATION	1	\$1,368.00	\$0.00	100.00 %	7705067	7705067

FEE						
NFP SOFTWARE REGISTRATION FEE	1	\$1,368.00	\$0.00	100.00 %	7594792	7594792
NFP STORE PROGRAM ADDL STORE	1	\$261.00	\$0.00	100.00 %	7614760	7694084
NFP STORE PROGRAM ADDL STORE	1	\$261.00	\$0.00	100.00 %	7700232	7694084
NFP STORE PROGRAM ADDL STORE	1	\$261.00	\$0.00	100.00 %	7723268	7723268
ONE TOUCH ERA INTEGRATION	1	\$0.00	\$0.00	0.00 %	7614765	7614765
ONE TOUCH INTEGRATION CONNECTION FEE	1	\$71.00	\$9.97	85.96 %	7614765	7614765
ONE TOUCH INTEGRATION CONNECTION FEE	1	\$71.00	\$9.97	85.96 %	7594789	7594789
ONE TOUCH INTEGRATION CONNECTION FEE	1	\$71.00	\$9.97	85.96 %	7594792	7594792
ONE TOUCH INVENTORY CAPTURE FEE FORD	1	\$22.00	\$3.13	85.77 %	7614765	7614765
ONE TOUCH INVENTORY CAPTURE FEE FORD	1	\$22.00	\$3.13	85.77 %	7594792	7594792
ONE TOUCH INVENTORY CAPTURE GM	1	\$22.00	\$3.13	85.77 %	7594789	7594789
ONE TOUCH LOCATOR	1	\$222.00	\$31.89	85.64 %	7594789	7594789
ONE TOUCH LOCATOR	1	\$222.00	\$31.89	85.64 %	7594792	7594792
ONE TOUCH LOCATOR	1	\$222.00	\$31.89	85.64 %	7614765	7614765
ONE TOUCH RAPID 2000 LINK	1	\$39.00	\$5.51	85.87 %	7594789	7594789
PARTS INVENTORY	1	\$0.00	\$0.00	0.00 %	7749315	7594789

PARTS INVOICING	1	\$0.00	\$0.00	0.00 %	7749315	7594789
PAYROLL	1	\$0.00	\$0.00	0.00 %	7749315	7594789
PC DELL 745 PD	1	\$154.00	\$92.91	39.67 %		7614767
PERFORMANCE PATH CLIENT ACCESS (PPCA)	7	\$196.00	\$116.48	40.57 %	7594789	7594789
PRINT SVR X305 1.8-512-40	1	\$431.00	\$22.92	94.68 %		7705067
PRINTER AMT 6350	1	\$219.00	\$103.21	52.87 %		7729356
PRINTER AMT 6350	1	\$219.00	\$103.21	52.87 %		7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$98.00	0.00 %		7614767
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$98.00	0.00 %		7696728
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$92.90	5.20 %		7594792
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %		7795787
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %		7731702
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$98.00	0.00 %		7716303
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %		7795034
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %		7731702
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %		7731702
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %		7795034
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %		7795034

PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %	7795787
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %	7795034
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7614765
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7614765
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7614765
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$88.98	9.20 %	7711095
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7705067
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7594792
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7614766
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$90.58	7.57 %	7696728
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7731702
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$92.36	5.76 %	7739042
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$92.35	5.77 %	7739042
PRINTER	1	\$98.00	\$90.39	7.77 %	7731702

LEXMARK MS810N LASER					
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$53.90	45.00 %	7795787
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$92.36	5.76 %	7739042
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$90.39	7.77 %	7731702
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$98.00	0.00 %	7614767
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$93.10	5.00 %	7729356
PRINTER LEXMARK MS810N LASER	1	\$98.00	\$98.00	0.00 %	7614766
PRINTER LEXMARK RR8102 LASER	1	\$81.00	\$74.15	8.46 %	7739042
PRINTER LEXMARK T614N LASER	1	\$875.00	\$138.04	84.22 %	7711095
PRINTER LEXMARK T614N LASER	1	\$875.00	\$138.04	84.22 %	7614765
PRINTER LEXMARK T614N LASER	1	\$875.00	\$138.07	84.22 %	7614765
PRINTER LEXMARK T614N LASER	1	\$875.00	\$138.07	84.22 %	7614766
PRINTER LEXMARK T620N LASER	1	\$875.00	\$138.04	84.22 %	7716303
PRINTER LEXMARK T632N	1	\$533.00	\$84.38	84.17 %	7631363

LASER					
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.36	84.17 %	7694084
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.38	84.17 %	7594792
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.36	84.17 %	7594792
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.38	84.17 %	7631363
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.38	84.17 %	7716303
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.38	84.17 %	7705067
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.36	84.17 %	7705067
PRINTER LEXMARK T632N LASER	1	\$533.00	\$84.38	84.17 %	7694084
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7770542
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7719282
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7770542
PRINTER LEXMARK T640N	1	\$293.00	\$51.37	82.47 %	7614761
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7770542
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7700232
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7700232
PRINTER LEXMARK T640N	1	\$293.00	\$51.37	82.47 %	7700232
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7614760
PRINTER	1	\$293.00	\$51.38	82.46 %	7614760

LEXMARK T640N					
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7696728
PRINTER LEXMARK T640N	1	\$293.00	\$51.38	82.46 %	7696728
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7719282
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7723268
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7711095
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7723268
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614769
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7594790
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7719282
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614759
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614760
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7594790
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614767
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7614767
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7667018
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614763
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7594789
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7667018
PRINTER LEXMARK T644N	1	\$263.00	\$51.35	80.48 %	7667018
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7614763
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7614759

PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7614769
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7614759
PRINTER LEXMARK T644N	1	\$263.00	\$51.38	80.46 %	7667018
PRINTER LEXMARK T644N	1	\$263.00	\$51.37	80.47 %	7723268
PRINTER LEXMARK T650N	1	\$130.00	\$51.38	60.48 %	7711095
PRINTER LEXMARK T650N	1	\$130.00	\$51.38	60.48 %	7790575
PRINTER LEXMARK T650N	1	\$130.00	\$52.95	59.27 %	7719282
PRINTER LEXMARK T650N	1	\$130.00	\$51.38	60.48 %	7790575
PRINTER LEXMARK T650N	1	\$130.00	\$51.38	60.48 %	7790575
PRINTER LEXMARK T650N	1	\$130.00	\$51.37	60.48 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614760
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7790575
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7790575
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$37.48	51.32 %	7795787
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7790575
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$32.95	57.21 %	7729356
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7705067
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7705067

PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.13	11.52 %	7614765
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7716303
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7594790
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7694084
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$37.48	51.32 %	7795787
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7705067
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.72	52.31 %	7795034
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7694084
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.72	52.31 %	7795034
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$32.97	57.18 %	7729356
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.72	52.31 %	7795034
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7594789
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7729356
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$37.48	51.32 %	7795787
PRINTER	1	\$77.00	\$36.78	52.23 %	7719282

OKIDATA 8480 F&I IMPACT					
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7729356
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7719282
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7716303
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.13	11.52 %	7723268
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7696728
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7731702
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7731702
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.60	14.81 %	7594789
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %	7594789
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614767
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7594792
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7594792
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7696728
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614767
PRINTER OKIDATA 8480 F&I	1	\$77.00	\$68.13	11.52 %	7739042

IMPACT					
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614766
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614765
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7667018
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7770542
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.13	11.52 %	7739042
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614769
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.14	11.51 %	7739042
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.13	11.52 %	7739042
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614759
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7614763
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %	7667018

PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7711095
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$57.92	24.78 %		7614763
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7696728
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7614760
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7711095
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$68.13	11.52 %		7723268
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %		7731702
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$65.92	14.39 %		7731702
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7700232
PRINTER OKIDATA 8480 F&I IMPACT	1	\$77.00	\$36.78	52.23 %		7700232
PURCHASE ORDERS	1	\$0.00	\$0.00	0.00 %	7749315	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7716303	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7795034	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7790575	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7739042	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7795787	7594789
RESERVATION MANAGER	1	\$0.00	\$0.00	0.00 %	7594792	7594789
RETAIL	1	\$0.00	\$0.00	0.00 %	7749315	7594789

MANAGEMENT INTELLIGENCE						
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7705067	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614766	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7795787	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7770542	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7790575	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7729356	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7739042	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7711095	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7694084	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614769	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7795034	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614765	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7594789	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7719282	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614759	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614761	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7594792	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7631363	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7731702	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7667018	7594789
SDC CONSUMER	1	\$0.00	\$0.00	0.00 %	7716303	7594789

REACH E-MAIL						
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614763	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7696728	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7700232	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614767	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7614760	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7723268	7594789
SDC CONSUMER REACH E-MAIL	1	\$0.00	\$0.00	0.00 %	7594790	7594789
SDC SVR X305 120GB	1	\$856.00	\$45.98	94.63 %		7594789
SERVICE INVOICING	1	\$0.00	\$0.00	0.00 %	7749315	7594789
SERVICE MERCHANDISING	1	\$0.00	\$0.00	0.00 %	7749315	7594789
SOFTWARE ACCESS FEE - NDA	30	\$1,980.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	15	\$990.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	20	\$1,320.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	15	\$990.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	278	\$18,348.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	20	\$1,320.00	\$0.00	100.00 %	7594789	7594789
SOFTWARE ACCESS FEE - NDA	5	\$330.00	\$0.00	100.00 %	7594789	7594789
UPS GXT2-1500 W/SNMP WEB	1	\$186.00	\$46.78	74.85 %		7594789

CARD 3.0						
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7614765
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7614761
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7594792
UPS PSA350MT-120	1	\$88.00	\$0.00	100.00 %		7723268
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7594789
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7614767
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7667018
UPS PSA350MT-120	1	\$88.00	\$4.09	95.35 %		7614766
UPS PSA500MT3- 120	1	\$36.00	\$28.69	20.31 %		7795787
UPS PSA500MT3- 120	1	\$36.00	\$28.80	20.00 %		7795034
UPS PSA500MT3- 120	1	\$36.00	\$36.00	0.00 %		7739042
UPS PSA500MT3- 120	1	\$36.00	\$36.00	0.00 %		7729356
UPS PSA500MT3- 120	1	\$36.00	\$5.29	85.31 %		7594789
UPS PSA500MT3- 120	1	\$36.00	\$36.00	0.00 %		7731702
UPS PSA500MT3- 120	1	\$36.00	\$0.00	100.00 %		7749315
VCI CREDIT APP/CONTRACT VALDTN BUNDLE	1	\$235.00	\$211.95	9.81 %	7795034	7594789
VCI EDOCS INTEGRATION	1	\$126.00	\$114.24	9.33 %	7795034	7594789
VEHICLE BARCODE	1	\$113.00	\$82.00	27.43 %	7770542	7594789
VEHICLE BARCODE SCANNER 9190-G	1	\$146.00	\$108.32	25.81 %		7770542
VEHICLE BARCODE SCANNER 9190-G	1	\$146.00	\$108.32	25.81 %		7770542
VEHICLE MANAGEMENT	1	\$0.00	\$0.00	0.00 %	7749315	7594789
VSS SPECIFICATION UPDATE	1	\$107.00	\$0.00	100.00 %	7739042	7594789
VSS SPECIFICATION	1	\$107.00	\$0.00	100.00 %	7729356	7594789

UPDATE						
VSS SPECIFICATION UPDATE	1	\$107.00	\$0.00	100.00 %	7795034	7594789
VSS SPECIFICATION UPDATE	1	\$107.00	\$0.00	100.00 %		7594789
VSS SPECIFICATION UPDATE	1	\$107.00	\$0.00	100.00 %	7711095	7594789

Hardware

Part Description	Qty	Purchase/License List	Purchase Net	Purchase Discount %	Install/Training List	Install Net	Install Discount %	Monthly List
CONSOLE USB CABLE 7 FT	1	\$62.00	\$62.00	0.00 %	\$10.00	\$10.00	0.00 %	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00
CONVERTER	1							\$29.00

100BASETX TO 100BASEFX									
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
CONVERTER 100BASETX TO 100BASEFX	1							\$29.00	
ERA SVR CONFIG 3 PKG	1	\$32,214.00	\$0.00	100.00 %	\$5,329.00	\$5,329.00	0.00 %	\$3,577.00	\$
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	

IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %	\$545.00
IDM ENTERPRISE	1	\$15,500.00	\$0.00	100.00 %	\$545.00

SCANNER 7700 W/ PC PKG									
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM ENTERPRISE SCANNER 7700 W/ PC PKG	1	\$15,500.00	\$0.00	100.00 %				\$545.00	
IDM LTO7 TAPE CARTRIDGE - 14 PACK	1	\$2,154.00	\$0.00	100.00 %					
IDM SVR CONFIGURATION 3 PACKAGE	1	\$28,606.00	\$0.00	100.00 %	\$1,530.00	\$1,530.00	0.00 %	\$1,995.00	
MONARCH 9416XL THERMAL PRINTER W/USB	1							\$37.00	
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00	
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00	
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00	
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00	

PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0,00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00

PKG								
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PARTS BARCODE WRLS MOBILE SCAN UNITECH PKG	1	\$3,661.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$57.00
PRINT SVR IFP PKG	1	\$9,191.00	\$0.00	100.00 %	\$2,166.00	\$2,166.00	0.00 %	\$350.00

PRINT SVR R420	1	\$331.00
PRINT SVR R420	1	\$331.00
PRINT SVR R430	1	\$350.00
PRINT SVR R430		\$350.00
PRINT SVR X305 1.8-512-40		\$431.00
PRINT SVR X305 2.67-512-40		\$431.00
PRINT SVR X305 2.8 512-40 BASE UNIT		\$431.00
PRINT SVR X306 3.06 BASE UNIT	1	\$415.00
PRINT SVR X306 3.06 BASE UNIT		\$415.00
PRINT SVR X306 3.06 BASE UNIT		\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT	1	\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT	1	\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT		\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT		\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT		\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT		\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT	1	\$415.00
PRINT SVR X306M 3.2GHZ BASE UNIT	1	\$415.00
PRINT SVR X3250 2.13GHZ	1	\$524.00
PRINT SVR X3250		\$524.00

2.13GHZ								
RACK WL S2 42U	1							\$46.00
REYNOLDS TERMINAL SVR DELL R420	1							\$578.00
REYNOLDS TERMINAL SVR DELL R420	1							\$578.00
REYNOLDS TERMINAL SVR DELL R420	1							\$578.00
REYNOLDS TERMINAL SVR DELL R430 CONFIG 3	1							\$575.00
REYNOLDS TERMINAL SVR DELL R430 CONFIG 3	1							\$575.00
REYNOLDS TERMINAL SVR DELL R430 CONFIG 3	1							\$575.00
SDC SVR DELL R230	1	\$2,763.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$279.00
SWITCH CISCO 28 PORT SG300- 28PP POE+	1							\$75.00
SWITCH CISCO 28 PORT SG300- 28PP POE+	1							\$75.00
SWITCH CISCO 28 PORT SG300- 28PP POE+	1							\$75.00
SWITCH CISCO 2950-12	1							\$197.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO	1							\$242.00

2950-24		
SWITCH CISCO 2950-24	1	\$242.00
SWITCH CISCO 2950-24		\$242.00
SWITCH CISCO 2950-24	1	\$242.00
SWITCH CISCO 2950-24		\$242.00
SWITCH CISCO 2950-24	1	\$242.00
SWITCH CISCO 2950-24		\$242.00
SWITCH CISCO 2950-24	1	\$242.00
SWITCH CISCO 2950-24	1	\$242.00
SWITCH CISCO 2950-24	1	\$242.00

SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2950-24	1							\$242.00
SWITCH CISCO 2960-24TT-L	1							\$147.00
SWITCH CISCO 2960-24TT-L	1							\$147.00
SWITCH CISCO 2960-24TT-L	1							\$147.00
SWITCH CISCO 2960-24TT-L	1							\$147.00
SWITCH CONSOLE PS2- USB	1							\$12.00
UPS GXT4-1500 RT120	1	\$2,346.00	\$0.00	100.00 %	\$284.00	\$284.00	0.00 %	\$68.00
UPS PSA350MT- 120	1							\$88.00
UPS PSA350MT- 120	1							\$88.00
VEHICLE BARCODE SCANNER 9190-G	1							\$146.00
VEHICLE BARCODE SCANNER 9190-G	1							\$146.00

Software

Part Description Qty Purchase/License Purchase Purchas	e Install/Training Install Install Monthly
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		List	Net	Discount %	List	Net	Discount %	List
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1							\$128.00
AUTOMATED VEH	1							\$128.00

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INV DOWNLOAD (AVID) - HOSTED				***************************************			
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
AUTOMATED VEH INV DOWNLOAD (AVID) - HOSTED	1						\$128.00
CASH RECEIPTS FORMS IMAGE	1						\$15.00
DCS CHRYSLER ACCOUNTING PACK	1						\$83.00
DCS CHRYSLER ACCOUNTING PACK	1						\$83.00
DCS CHRYSLER	1						\$83.00

ACCOUNTING PACK				
DCS CHRYSLER AUTO REPLENISH ORDER (ARO)	1			\$45.00
DCS CHRYSLER AUTO REPLENISH ORDER (ARO)	1			\$45.00
DCS CHRYSLER AUTO REPLENISH ORDER (ARO)	1			\$45.00
DCS CHRYSLER EVIP	1			\$102.00
DCS CHRYSLER EVIP	1			\$102.00
DCS CHRYSLER EVIP	1			\$102.00
DCS CHRYSLER PARTS PACK	1			\$214.00
DCS CHRYSLER PARTS PACK	1			\$214.00
DCS CHRYSLER PARTS PACK	1			\$214.00
DCS CHRYSLER SALE PACK	1			\$62.00
DCS CHRYSLER SALE PACK	1			\$62.00
DCS CHRYSLER SALE PACK	1			\$62.00
DCS CHRYSLER SECURE DATA TRANSFER	1			\$114.00
DCS CHRYSLER SECURE DATA TRANSFER	1			\$114.00
DCS CHRYSLER SECURE DATA TRANSFER	1			\$114.00
DCS CHRYSLER SERVICE PACK	1			\$112.00
DCS CHRYSLER SERVICE PACK	1			\$112.00
DCS CHRYSLER SERVICE PACK	1			\$112.00
DCS FORD L/M	1			\$28.00

DORA INTEGRATED					
DCS FORD L/M DORA INTEGRATED	1			\$2	8.00
DCS FORD L/M DORA INTEGRATED	1			\$2	8.00
DCS FORD L/M DORA INTEGRATED	1			\$2	8.00
DCS FORD L/M DORA INTEGRATED	1			\$2	8.00
DCS FORD L/M GOASIS	1		***************************************	\$10	7.00
DCS FORD L/M GOASIS	1			\$10	7.00
DCS FORD L/M GOASIS	1			\$10	7.00
DCS FORD L/M GOASIS	1			\$10	7.00
DCS FORD L/M GOASIS	1			\$10	7.00
DCS FORD L/M INTEGRATED	1			\$38	6.00
DCS FORD L/M INTEGRATED	1			\$38	6.00
DCS FORD L/M INTEGRATED	1			\$38	6.00
DCS FORD L/M INTEGRATED	1			\$38	6.00
DCS FORD L/M INTEGRATED	1			\$38	6.00
DCS FORD L/M PARTS ORDERING	1			\$15	2.00
DCS FORD L/M PARTS ORDERING	1			\$15	2.00
DCS FORD L/M PARTS ORDERING	1			\$15	2.00
DCS FORD L/M PARTS ORDERING	1			\$15	2.00
DCS FORD L/M PARTS ORDERING	1			\$15	2.00
DCS FORD ONE WARRANTY SOLUTION	1			\$18	1.00
DCS FORD ONE	1			 \$18	1.00

WARRANTY SOLUTION					
DCS FORD ONE WARRANTY SOLUTION	1				\$181.00
DCS FORD ONE WARRANTY SOLUTION	1				\$181.00
DCS FORD ONE WARRANTY SOLUTION	1				\$181.00
DCS FORD SECURE INTERNET COMMUNICATION	1				\$229.00
DCS FORD SECURE INTERNET COMMUNICATION	1				\$229.00
DCS FORD SECURE INTERNET COMMUNICATION	1				\$229.00
DCS FORD SECURE INTERNET COMMUNICATION	1				\$229.00
DCS FORD SECURE INTERNET COMMUNICATION	1				\$229.00
DCS FORD UNIFIED DATABASE PROGRAM (OEM)	1				\$101.61
DCS FORD UNIFIED DATABASE PROGRAM (OEM)	1				\$101.61
DCS FORD UNIFIED DATABASE PROGRAM (OEM)	1				\$101.61
DCS FORD UNIFIED DATABASE PROGRAM (OEM)	1				\$101.61
DCS FORD UNIFIED DATABASE PROGRAM (OEM)	1				\$101.61
DCS FORDDIRECT DATA TRANSFER (OEM)	1				\$132.65
DCS FORDDIRECT DATA TRANSFER	1				\$132.65

(OEM)				
DCS FORDDIRECT DATA TRANSFER (OEM)	1			\$132.65
DCS FORDDIRECT DATA TRANSFER (OEM)	1			\$132.65
DCS GM DEALER DATA SHARE	1			\$175.00
DCS GM DEALER DATA SHARE	1			\$175.00
DCS GM DEALER DATA SHARE	1			\$175.00
DCS GM EXCHANGE MULTI	1			\$734.00
DCS GM EXCHANGE SINGLE	1			\$507.00
DCS GM EXCHANGE SINGLE	1			\$507.00
DCS GM FACTS	1			\$140.00
DCS GM FACTS	1			\$140.00
DCS GM FACTS	1	 		 \$140.00
DCS GM PARTS	1			\$158.00
DCS GM PARTS	1			\$158.00
DCS GM PARTS	1			\$158.00
DCS GM RIM INVENTORY	1			\$87.00
DCS GM RIM INVENTORY	1			\$87.00
DCS GM RIM INVENTORY	1			\$87.00
DCS GM SECURE INTERNET COMMUNICATION	1			\$200.00
DCS GM SECURE INTERNET COMMUNICATION	1			\$200.00
DCS GM SECURE INTERNET COMMUNICATION	1			\$200.00
DCS GM VEHICLE INVOICE INTEGRATION	1			\$76.00

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DCS GM VEHICLE INVOICE INTEGRATION	1	***************************************		\$76.00
DCS GM VEHICLE INVOICE INTEGRATION	1			\$76.00
DCS HYUNDAI	1			\$484.00
DCS HYUNDAI	1			\$484.00
DCS HYUNDAI	1			\$484.00
DCS HYUNDAI	1			\$484.00
DCS HYUNDAI	1			\$484.00
DCS HYUNDAI SECURE DATA TRANSFER	1			\$315.00
DCS HYUNDAI SECURE DATA TRANSFER	1			\$315.00
DCS HYUNDAI SECURE DATA TRANSFER	1			\$315.00
DCS HYUNDAI SECURE DATA TRANSFER	1			\$315.00
DCS HYUNDAI SECURE DATA TRANSFER	1			\$315.00
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA DATA TRANSFER (OEM)	1			\$75.06
DCS KIA VIN STATUS INQUIRY	1			\$107.00
DCS KIA WEB PO,PR,FS	1			\$247.00
DCS KIA WEB PO,PR,FS	1			\$247.00

DCS KIA WEB PO,PR,FS	1		\$247.00
DCS KIA WEB PO,PR,FS	1		\$247.00
DCS KIA WEB PO,PR,FS	1		\$247.00
DCS KIA WEB PO,PR,FS	1		\$247.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS KIA WEB WC & RDR PK	1		\$283.00
DCS MAZDA INTEGRATED	1		\$368.00
DCS MITSUBISHI DATA TRANSFER (OEM)	1		\$119.22
DCS MITSUBISHI INTEGRATION	1		\$469.00
DCS NISSAN DATA TRANSFER (OEM)	1		\$67.00
DCS NISSAN DATA TRANSFER (OEM)	1		\$67.00
DCS NISSAN DATA TRANSFER (OEM)			\$67.00
DCS NISSAN DBS INTEGRATION PKG (OEM)	1		\$376.00
DCS NISSAN DBS INTEGRATION PKG (OEM)	1		\$376.00
DCS NISSAN DBS INTEGRATION PKG (OEM)	1		\$376.00
DCS SUBARU DATA TRANSFER	1		\$111.98

PARTSEYE						
TRANSACTIONS						
DCS SUBARU DATA TRANSFER REPAIR ORDER TRANSACTIONS	1					\$156.98
DCS SUBARU INTEGRATED	1					\$220.00
DCS SUBARU NET PARTS RETURN	1					\$110.00
DCS SUBARU NET WARRANTY CLAIM	1					\$110.00
DCS TOYOTA DDOA INTEGRATION CONNECTION	1					\$184.00
DCS TOYOTA DEALER DAILY	1					\$887.00
DCS VW CORE XML	1					\$565.00
DCS VW DATA FEED PI-PV-SA-SV-VI-VS (OEM)	1					\$134.90
ELECTRONIC PACKING SLIP	1					\$158.00
ELECTRONIC PACKING SLIP	1					\$158.00
ELECTRONIC PACKING SLIP	1					\$158.00
ELECTRONIC PACKING SLIP	1					\$158.00
ELECTRONIC PACKING SLIP	1					\$158.00
ELECTRONIC PACKING SLIP	1					\$158.00
EPC BASIC INTEGRATION FORD	1	\$250.00	\$0.00	100.00 %		\$96.00
EPC BASIC INTEGRATION FORD	1	\$250.00	\$0.00	100.00 %		\$96.00
EPC BASIC INTEGRATION FORD	1	\$250.00	\$0.00	100.00 %		\$96.00
EPC BASIC INTEGRATION FORD	1	\$250.00	\$0.00	100.00 %		\$96.00
EPC BASIC INTEGRATION FORD	1	\$250.00	\$0.00	100.00 %		\$96.00
EPC BASIC	1	\$250.00	\$0.00	100.00 %		\$96.00

INTEGRATION GM					
EPC BASIC INTEGRATION GM	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION GM	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION KIA	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION MITSUBISHI	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION NISSAN	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION NISSAN	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION NISSAN	1	\$250.00	\$0.00	100.00 %	\$96.00
EPC BASIC INTEGRATION TOYOTA	1	\$250.00	\$0.00	100.00 %	\$96.00
ERA CORE ACCOUNTING ENHANCED	1	\$13,000.00	\$0.00	100.00 %	\$1,237.00
ERA CORE ACCOUNTING ENHANCED	1	\$13,000.00	\$0.00	100.00 %	\$1,237.00
ERA CORE ACCOUNTING ENHANCED	1	\$13,000.00	\$0.00	100.00 %	\$1,237.00
ERA CORE ACCOUNTING ENHANCED	1	\$13,000.00	\$0.00	100.00 %	\$1,237.00

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ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00
ERA CORE	1	\$20,000.00	\$0.00	100.00 %	\$2,775.00

ENHANCED						
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %		\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %		\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %		\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %		\$2,775.00
ERA CORE ENHANCED	1	\$20,000.00	\$0.00	100.00 %		\$2,775.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00
ERA-IGNITE DESKING	1					\$600.00

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ERA-IGNITE DESKING	1		\$600.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I MENUS	1		\$316.00
ERA-IGNITE F&I	1		\$316.00

MENUS						
ERA-IGNITE SEAT	6					\$594.00
ERA-IGNITE SEAT	383	\$383,000.00	\$0.00	100.00 %		\$37,917.00
ERA-IGNITE SEAT	6					\$594.00
ERA-IGNITE SEAT	3					\$297.00
ERA-IGNITE SEAT	2					\$198.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	2					\$198.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	24					\$2,376.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	15					\$1,485.00
ERA-IGNITE SEAT	3					\$297.00
ERA-IGNITE SEAT	20					\$1,980.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	6					\$594.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	6					\$594.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	11					\$1,089.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	16					\$1,584.00
ERA-IGNITE SEAT	4					\$396.00
ERA-IGNITE SEAT	5					\$495.00
ERA-IGNITE SEAT	3					\$297.00
ERA-IGNITE SEAT	2					\$198.00
ERA-IGNITE SEAT	6					\$594.00
ERA-IGNITE SEAT	4					\$396.00
ERA-IGNITE SEAT	8					\$792.00
ERA-IGNITE SEAT	1					\$99.00
ERA-IGNITE SEAT	9					\$891.00
ERA-IGNITE SEAT	2					\$198.00
ERA-IGNITE SEAT	25					\$2,475.00

ERA-IGNITE SEAT	10							\$990.00
ERA-IGNITE SEAT	9							\$891.00
ERA-IGNITE SEAT	5							\$495.00
ERA-IGNITE SEAT	12							\$1,188.00
ERA-IGNITE SEAT	8							\$792.00
ERA-IGNITE SEAT	1							\$99.00
ERA-IGNITE SEAT	1							\$99.00
ERA-IGNITE SEAT	4							\$396.00
ERA-IGNITE SEAT	4							\$396.00
ERA-IGNITE SEAT	4							\$396.00
ERA-IGNITE SEAT	7							\$693.00
ERA-IGNITE SEAT	2							\$198.00
ERA-IGNITE SEAT	5							\$495.00
ERA-IGNITE SEAT	4							\$396.00
ERA-IGNITE SEAT CLICK-THROUGH	2							\$198.00
ERA-IGNITE SERVICE SALES KIT (SSK) MOBILE	1							\$403.00
ERA-IGNITE SERVICE SALES KIT (SSK) MOBILE	1							\$403.00
ERA-IGNITE SERVICE SALES KIT (SSK) MOBILE	1							\$403.00
ERA-IGNITE SERVICE SALES KIT (SSK) MOBILE	1							\$403.00
ERA-IGNITE SITE LICENSE	1	\$19,900.00	\$0.00	100.00 %				\$0.00
ERA-IGNITE SITE LICENSE	1	\$19,900.00	\$0.00	100.00 %				\$0.00
ERA-IGNITE SITE LICENSE	1	\$19,900.00	\$0.00	100.00 %				\$0.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00

SOFTWARE								
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00

IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00 %	\$495.00
IDM DOCUMENT STORAGE SOFTWARE	1	\$1,995.00	\$0.00	100.00 %	\$1,495.00	\$0.00	100.00	\$495.00
IDM SCANNING	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00	\$88.00

CLIENT APPLICATION							%	
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00

APPLICATION								
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM SCANNING CLIENT APPLICATION	1	\$495.00	\$0.00	100.00 %	\$299.00	\$0.00	100.00 %	\$88.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %				\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %				\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %				\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %				\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %				\$154.00
IDM TEMPLATES	1	\$2,841.00	\$0.00	100.00 %				\$154.00

PACKAGE					
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %	\$154.00

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IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
IDM TEMPLATES PACKAGE	1	\$2,841.00	\$0.00	100.00 %		\$154.00
INVENTORY MANAGEMENT ALLOW REPORT	1					\$44.00
INVENTORY MANAGEMENT ALLOW REPORT	1					\$44.00
INVENTORY MANAGEMENT ALLOW REPORT	1					\$44.00
INVENTORY MANAGEMENT ALLOW REPORT	1					\$44.00
LABOR TIME GUIDE BUICK	1					\$145.00
LABOR TIME GUIDE CADILLAC	1					\$145.00
LABOR TIME GUIDE CHEVROLET	1					\$145.00
LABOR TIME GUIDE CHEVROLET/GMC MED DUTY	1					\$145.00
LABOR TIME GUIDE CHRYSLER FWD QLOP	1					\$145.00
LABOR TIME GUIDE CHRYSLER RWD QLOP	1					\$145.00
LABOR TIME GUIDE FORD LINC/MERC	1				 	\$163.00
LABOR TIME GUIDE FORD LINC/MERC LGHT TRK	1					\$163.00

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LABOR TIME GUIDE HYUNDAI	1					\$145.00
LABOR TIME GUIDE MAZDA	1					\$145.00
LABOR TIME GUIDE MITSUBISHI	1					\$145.00
LABOR TIME GUIDE NISSAN	1					\$145.00
LABOR TIME GUIDE PONTIAC	1					\$145.00
LABOR TIME GUIDE TOYOTA PASSENGER	1					\$145.00
LABOR TIME GUIDE VOLKSWAGEN PASSENGER	1					\$145.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1		\$125.00	\$0.00	100.00 %	\$0.00

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NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NAME FILE SERVICES BUNDLE	1				\$125.00	\$0.00	100.00 %	\$0.00
NON-AUTOMOTIVE ACCOUNTING AREA	1	\$850.00	\$0.00	100.00 %				\$170.00
NON-AUTOMOTIVE ACCOUNTING AREA	1	\$850.00	\$0.00	100.00 %				\$170.00
PARTS BARCODE FORD SHIPPER INTEGRATION	1				\$50.00	\$0.00	100.00 %	\$36.00
PARTS BARCODE FORD SHIPPER INTEGRATION	1				\$50.00	\$0.00	100.00 %	\$36.00
PARTS BARCODE FORD SHIPPER INTEGRATION	1				\$50.00	\$0.00	100.00 %	\$36.00
PARTS BARCODE FORD SHIPPER INTEGRATION	1				\$50.00	\$0.00	100.00 %	\$36.00
PARTS BARCODE GM	1				\$50.00	\$0.00	100.00 %	\$36.00

SHIPPER/INVOICE INTGRTN								
PARTS BARCODE GM SHIPPER/INVOICE INTGRTN	1				\$50.00	\$0.00	100.00	\$36.00
PARTS BARCODE GM SHIPPER/INVOICE INTGRTN	1				\$50.00	\$0.00	100.00	\$36.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500,00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500,00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00

PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS BARCODE WRLS SOFTWARE	1	\$800.00	\$0.00	100.00 %	\$500.00	\$0.00	100.00 %	\$480.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1							\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %				\$15.00
PARTS INVOICE PDF	1	\$234.00	\$0.00	100.00 %				\$15.00

EMAIL						
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
PARTS MASTER CHRYSLER	1					\$232.00
PARTS MASTER FORD	1					\$213.00
PARTS MASTER GENERAL MOTORS	1					\$213.00
PARTS MASTER HYUNDAI	1					\$213.00
PARTS MASTER KIA	1					\$213.00
PARTS MASTER MAZDA	1					\$213.00
PARTS MASTER	1					\$213.00

MITSUBISHI								
PARTS MASTER NISSAN	1							\$213.00
PARTS MASTER SUBARU	1							\$213.00
PARTS MASTER TOYOTA CD UPDATE	1							\$213.00
PARTS MASTER VOLKSWAGEN/AUDI	1							\$213.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
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RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00

STANDALONE								
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00 %	\$782.00
RATES & RESIDUALS STANDALONE	1	\$900.00	\$0.00	100.00 %	\$300.00	\$0.00	100.00	\$782.00

	_p				
REYPAY APPLICATION	1				\$145.00
ROUTEONE E CONTRACTING	1				\$385.00
ROUTEONE E CONTRACTING	1				\$385.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %	\$15.00
SERVICE INVOICE	1	\$234.00	\$0.00	100.00 %	\$15.00

PDF EMAIL						
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1					\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE INVOICE PDF EMAIL	1	\$234.00	\$0.00	100.00 %		\$15.00
SERVICE PORTAL	1					\$531.00
SERVICE PORTAL	1					\$531.00
SERVICE PORTAL	1					\$531.00
SERVICE PORTAL	1					\$531.00
SERVICE PORTAL	1					\$531.00
SOFTWARE ACCESS FEE - PORT	2					\$120.00
SOFTWARE ACCESS FEE - PORT	36					\$2,160.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00
SPG APPLICATION FEE	1					\$275.00

SPG APPLICATION FEE	1		\$275.00
SPG APPLICATION FEE	1		\$275.00
SPG CHEVROLET DATA FEE	1		\$390.00
SPG CHRYSLER THREE PACK DATA FEE	1		\$713.00
SPG CHRYSLER THREE PACK DATA FEE	1		\$713.00
SPG FACTORY STYLE MENUS NISSAN	1		\$145.00
SPG FACTORY STYLE MENUS NISSAN	1		\$145.00
SPG FACTORY STYLE MENUS NISSAN	1		\$145.00
SPG FACTORY STYLE MENUS VOLKSWAGEN	1		\$145.00
SPG FORD DATA FEE	1		\$390.00
SPG HYUNDAI DATA FEE	1		\$390.00
SPG KIA DATA FEE	1		\$390.00
SPG LINCOLN- MERCURY DATA FEE	1		\$390.00
SPG NISSAN DATA FEE	1		\$390.00
SPG NISSAN DATA FEE	1		\$390.00
SPG NISSAN DATA FEE	1		\$390.00
SPG VOLKSWAGEN DATA FEE	1		\$390.00
TECHNICIAN DISPATCHING	1		\$499.00
TECHNICIAN DISPATCHING	1		\$499.00
TECHNICIAN	1		\$499.00

DISPATCHING								
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1							\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TECHNICIAN DISPATCHING	1	\$2,500.00	\$0.00	100.00 %				\$499.00
TEXT - MESSAGES BUNDLE 2000	1							\$82.00
TEXT - MESSAGES BUNDLE 2000	1				\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1				\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1				\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1				\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1							\$82.00
TEXT - MESSAGES BUNDLE 2000	1				\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1							\$82.00

TEXT - MESSAGES BUNDLE 2000	1	\$50.00	\$50.00	0.00 %	\$82.00
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TEXT - MESSAGES BUNDLE 2000	1				\$82.00
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TEXT - MESSAGES BUNDLE 2000	1	\$50.00	\$50.00	0.00 %	\$82.00
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TEXT - MESSAGES BUNDLE 2000	1				\$82.00
TEXT - MESSAGES BUNDLE 2000	1	\$50.00	\$50.00	0.00 %	\$82.00
TEXT - MESSAGES BUNDLE 2000	1	\$50.00	\$50.00	0.00 %	\$82.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS	1	\$250.00	\$0.00	100.00	\$69.00

ERA				%	
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00	\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00	\$69.00
TEXT - REYNOLDS ERA	1				\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00	\$69.00
TEXT - REYNOLDS ERA	1				\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS ERA	1				\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00	\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00
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TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00	\$69.00
TEXT - REYNOLDS ERA	1				\$69.00
TEXT - REYNOLDS ERA	1	\$250.00	\$0.00	100.00 %	\$69.00

TEXT - REYNOLDS ERA	1							\$69.00
TEXT - REYNOLDS ERA	1				\$250.00	\$0.00	100.00 %	\$69.00
TEXT - REYNOLDS ERA	1				\$250.00	\$0.00	100.00 %	\$69.00
TUSS APPLICATION	1							\$83.00
VCI CA/CV/EDOCS INTEGRATION BUNDLE	1							\$381.00
VEHICLE BARCODE	1							\$113.00
VIN DECODER	1							\$76.00
VSS BUICK STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS CHEVROLET STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS CHEVROLET STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS CHEVROLET STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS CHRYSLER STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS CHRYSLER STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS CHRYSLER STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS DODGE STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS DODGE STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS FORD STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS FORD STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS FORD STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS FORD STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS HYUNDAI STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS HYUNDAI STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS HYUNDAI	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00

STANDARDIZATION							%	
VSS HYUNDAI STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS HYUNDAI STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS JEEP STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS JEEP STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS KIA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS KIA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS KIA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS KIA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS L/M STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS MAZDA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00
VSS MITSUBISHI STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS NISSAN STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS SUBARU STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00 %	\$0.00
VSS TOYOTA STANDARDIZATION	1	\$0.00	\$0.00	0.00 %	\$250.00	\$0.00	100.00	\$0.00

From: Bob Brockman [bob_brockman@reyrey.com]

Sent: 5/11/2020 6:32:47 PM

To: 'Walsh, Christopher' [CWalsh@nakedlime.com]; tommy_barras@reyrey.com; 'Keith Hill' [keith_hill@reyrey.com];

'Moss, Craig' [Craig_Moss@reyrey.com]

Subject: RE: NLM margins

Chris,

My guess is that our information on costs is not complete – and therefore our margins are somewhat overstated even now.

This makes the 10% GP – probably right at zero. Therefore we need not to be doing that business which is a zero profit product offering. The surprises that can happen are always negative.

A 23% margin is also not acceptable.

We need to exit this business gracefully – saying nothing – just reducing overheads. Sales talent should be directed to some other product area where we can make some money. Obviously this word will get out – which will be as long as we can keep it under wraps.

This period of time will likely be the most profitable part of our experience with newsletters – as this product dies. This the result of taking away semi-fixed costs away in a more rapid manner that sales revenue from customers decrease.

Later when some significant project is needed (or the customer base gets too small), It will be the time to retreat further and ultimately completely shut it down.

This is unfortunately a process that continually occurs. The only danger is failure to recognize the situation for what it is – and take appropriate action. Wasting resources on a situation that cannot be made profitable – is worse than a waste of time. It creates an atmosphere of protecting revenue that is worthless.

Therefore we must continually innovate in order for the Company to prosper.

You have done well to bring this situation forward – so that what must be done – gets done.

Bob

Cc Keith, Tommy, Craig

From: Walsh, Christopher [mailto:CWalsh@nakedlime.com]

Sent: Monday, May 11, 2020 3:33 PM

To: Brockman, Bob Subject: NLM margins

Bob:

I've been spending some time looking at margins for NLM products. I had to get finance to re-structure the financial reports I get as they don't break this down by product line and I wanted to see what that looks like. At the same time I was trying to determine a different price point for our IMN newsletter. When we purchased them we charged around \$699 list (\$599 on average with discounts). Our sales have dramatically slowed and I think it is due to 2 reasons 1) the



market for a newsletter has changed and dealers prefer to spend that money elsewhere and 2) we are competitive from a price standpoint.

I was looking at margins for our newsletter and what sales thinks is the right selling point. Their suggestion is \$399/month. When I look at our margins at that price it is around 10% GP. That doesn't seem worth it to me but I was curious what your thoughts would be. At \$499/mo our margins jump to 23% which seems more acceptable to me.

Do you have any guidance you can give me on this topic?

Chris Walsh

Vice President, General Manager Naked Lime Marketing Mobile: 937-470-7640 Office: 937-485-2201

www.nakedlime.com

From: Bob_Brockman@reyrey.com [Bob_Brockman@reyrey.com]

Sent: 11/13/2020 1:17:13 PM

To: 'Moss, Craig' [Craig_Moss@reyrey.com]

Subject: RE: Health Insurance benefits

Craig,

They will be off of the Reynolds plan by EOY at the latest. The EOY date is probably a good cutoff any way.

I am moving them to a small group plan administered by a company formerly named Administaff.

Then I request that you bill me for the cost incurred by non Reynolds employees so that I can make the company whole.

Please make this reimbursement report sufficiently detailed with monthly amounts and the totals for each person.

Bob

PS: Thanks for your help in correcting this situation.

From: Moss, Craig < Craig_Moss@reyrey.com> Sent: Thursday, April 30, 2020 4:59 PM

To: 'Bob Brockman' <bob_brockman@reyrey.com>

Subject: FW: Health Insurance benefits

Bob:

Please see the below. Laura Douglas contacted Benefits regarding Robert, Elizabeth and the baby.

She to Kim in Benefits that you were not aware that Robert and Elizabeth were covered by the plan. Robert has been covered by the plan for years and when he married his wife was covered. You have sent me emails in the past to ensure he was enrolled.

This is all very strange. Do you want them off the insurance?

Please let me know what Laura is trying to figure out and I am happy to help.

Regards,

Craig

From: Houseman, Janice E (Jan) < Janice Houseman@reyrey.com>

Sent: Thursday, April 30, 2020 4:20 PM
To: Moss, Craig < Craig Moss@reyrey.com >
Subject: FW: Health Insurance benefits

Craig,

GOVERNMENT
EXHIBIT

4:21-CR-009-GCH
No. 70

See below, it captures everything we discussed. Dee indicated Robert wasn't always covered under the UCS plan but was added at some point prior to the merger with Reynolds.

Thanks

Jan

Jan Houseman

Manager, Benefits Department

Reynolds and Reynolds

One Reynolds Way | Kettering, Ohio 45440 office 937.485.2844 | fax 937.485.2861 janice_houseman@reyrey.com









EXPERIENCE REYNOLDS RETAIL MANAGEMENT SYSTEM



From: Mazza, Kimberly < Kimberly Mazza@reyrey.com>

Sent: Thursday, April 30, 2020 3:54 PM

To: Houseman, Janice E (Jan) < Janice Houseman@reyrey.com>

Subject: FW: Health Insurance benefits

Jan,

I received the below email from Dee earlier this week regarding insurance coverage for Robert and Elizabeth Brockman. Since I worked with Robert and Elizabeth for their coverage, I called Laura back and left a voicemail. Laura called me back a little while ago.

- Laura said that they received new Cigna ID cards for Robert, Elizabeth, and the baby, and that Bob was not aware that Robert was covered on our plan. Laura asked how Robert was covered on our plan and I said that on the information sent to Cigna, that Robert was listed as the employee with Elizabeth and the baby listed as his dependents, the same way that Bob is listed as an employee with Dorothy as his dependent.
- Laura asked how long Robert had been covered on our plan. I explained that we re-enroll each year for the next year's benefits and that I didn't know Robert's original date of coverage, but that he has been on our plan as long as I have been here (12 years). She said, so back to 2008 or so, and I said yes, but I wasn't sure how long he was covered before that. (Dee said that Robert was not covered forever but was added to the plan at some point, she just didn't know when.)
- Laura then asked if Robert was an employee of Reynolds and what the nature of his employment was with Reynolds. I told her I couldn't speak to that, as I only handled the benefits.
- She asked who she could speak to about the nature of Robert's employment with Reynolds and I said that I wasn't sure, but that I would look into it and get back to her.

Can you please assist as I'm not comfortable providing the above information. Thanks!

Kim Mazza, PMP **Benefits Specialist** 937.485.2874

From: Falkenberg, Dee < Dee Falkenberg@reyrey.com >

Sent: Tuesday, April 28, 2020 4:56 PM

To: Mazza, Kimberly < Kimberly_Mazza@reyrey.com>

Subject: FW: Health Insurance benefits

Kim-

Not sure if you want to do this or if you want me to call.

Thanks,

Dee Falkenberg ext 72676

From: Douglass, Laura < Laura Douglass@reyrey.com >

Sent: Tuesday, April 28, 2020 3:31 PM

To: Falkenberg, Dee < Dee_Falkenberg@reyrey.com >

Subject: Health Insurance benefits

Hi Dee,

Bob has asked that I get in touch with you regarding health insurance benefits for Robert T. Brockman, II and his wife,

Will you call me when you can at my cell, 281-827-6107. Or if you want, you can call me here at Bob's house at 713-680-8702.

Thank you, Laura Douglass

From: Bob Brockman [bob_brockman@reyrey.com]

Sent: 10/21/2019 1:04:32 PM

To: 'Moss, Craig' [Craig_Moss@reyrey.com]; 'Moss, Craig' [Craig_Moss@reyrey.com]

Craig,

We need to have minutes of the board of Directors of the companies that have lots of cash on hand – as follows.

It is our standard policy to accumulate earnings internally so as to have funds available for purchase of attractive acquisition opportunities.

Additionally it appears that the new vehicle sales are slowing as part of the typical historical sales cycles in the dealership industry.

The financial news indicates that a recession is potentially coming up soon.

Therefore the board of directors is declaring this as an additional reason to accumulate funds rather than adopt a policy of making dividends.

These steps are necessary to avoid being accused of accumulations of earnings.

Please let me see the draft of this document before it is circulated for signing by Al Draton and myself.

Bob



From: tommy_barras@reyrey.com [tommy_barras@reyrey.com]

Sent: 8/14/2020 6:24:46 AM

To: Craig Moss [Craig_Moss@ReyRey.com]

Subject: Resolutions

Attachments: HPSCAN_20200813232043361.pdf

Craig

Rob signed – Bob was not able to get to Al's last night (no driving at night). Bob planning on getting Al to sign this morning.

Can you prepare Wires in advance..? I will shake on Bob early to get signed docs to you so we can execute wires today

Tommy

GOVERNMENT
EXHIBIT

4:21-CR-009-GCH
No. 73

EXHIBIT 77

Brockman 2019 Reynolds & Reynolds Speech

GOVERNMENT EXHIBIT

4:21-CR-009-GCH

No. 77

EXHIBIT 77A

Brockman 2019 Reynolds & Reynolds Speech

Ex. 77 timestamp:

1:15:50 to 1:18:55

GOVERNMENT
EXHIBIT

4:21-CR-009-GCH
No. 77A